

Term Contract No. 975A

STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION		
DIVISION OF PURCHASE AND CONTRACT		
116 West Jones Street, Raleigh, NC 27603-8002		
Term Contract	975A	Rental, Vehicles
Effective Dates	February 1, 2012 through January 31, 2014	
Bid Number	201101431	
Administrator	Garey Graham	
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Last Updated	January 18, 2012	

1. Taxes

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

2. Reservations

Reservations will be placed throughout the contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective contractor(s) or their designated suppliers.

Contract changes, if any, over the life of the contract are implemented by contract addenda released by the Contract Administrator to the contractor.

3. Rates

This is a summary of rates for convenience only and does not list all types of vehicles. Please refer to the companies' proposals for other types of vehicles, specific charges such as city differentials, and other special situations. Rates indicated below include unlimited mileage and include insurance as noted under the insurance portion of this contract. When more than one supplier is listed for a particular item, selection should be made, whenever possible, from any of the groups identified below, consistent with agency needs, and price considerations. Please contact the representative from either rental car firm before renting as additional discounts/specials may be available per the NC contract specifications. Neither Triangle nor Enterprise list a monthly rate. Either supplier could be contacted for monthly rates. Other items to be considered are refueling policy, additional driver fees, surcharges, pick up/drop-offs, road services, and car sharing programs.

Enterprise Rent A Car/Triangle Rent A Car	Daily Rate----ERAC-----TRAC	Weekly Rate--ERAC-----TRAC
Economy	*\$33.00 (plus \$.20/mile >2500 Miles)	\$165.00 -----
Compact	*\$34.00 \$34.00 (U=unlimited)	\$170.00 \$195.00
Intermediate	*\$36.00	*\$180.00 -----
Standard	*\$37.50 \$36.00 (U)	*\$187.50 \$215.00
Full-size	*\$39.00 \$40.00 (U)	*\$195.00 \$225.00
Premium	*\$50.00 \$43.00 (U)	*\$250.00 \$235.00
Luxury	*\$69.00 \$47.00 (U)	*\$345.00 \$258.00
Cargo Van	----- \$50.00 (U)	----- \$280.00
12-15 Passenger Van	**\$12.00/Hour \$92.00	\$470.00
Small SUV	----- \$55.00	----- \$295.00
Medium SUV	***\$57.00 \$58.00	\$285.00 \$320.00
Large SUV	***\$85.00 \$85.00	\$425.00 \$480.00
Compact Pick-up Truck	***\$48.00 -----	\$240.00 -----
Full-size Pick-up Truck ¾ ton w/towing or (4X4)	***\$55.00 \$89.00	\$275.00 \$489.00

***Note 2500 max mileage limit ** Note hourly rate vs. daily *** Note 200 max mileage limit**

Also, Please go to the noted Enterprise/National Weblink listed below for monthly rental pricing rates and “We Car” pricing rates.

4. Contractors

Effective immediately, the state is advised that Enterprise Rent A Car and National Car Rental have, for business purposes, merged. National Car Rental acknowledges and accepts the same rates proposed by Enterprise Rent A Car as well as all other conditions of this contract. National Car Rental's website is

<https://www.nationalcar.com/offer/53E5000>. To obtain additional information for National Car Rental please visit the website or contact Enterprise Rent A Car. Please refer to contract number 53E5000 when renting from either Enterprise or National Car Rental.

All known minority, women and disabled owned businesses, as well as disabled business enterprises and nonprofit work centers for the blind and severely disabled, including dealers, will be identified with "Minority owned" "Woman owned", "Disabled Owned", "DBE" or "BSD" as appropriate after the vendor number. This is being done in an effort to recognize these businesses and to encourage and promote their use to the greatest extent permitted by law.

When more than one supplier is listed for a particular item, selection should be made, whenever possible, from any of the groups identified above, consistent with agency needs, and price considerations.

Contractor Name	Address	Reservations	Customer Service
Enterprise Rent A Car	Fred Black	800-736-8222	(704) 414-6243
Corp. Account # 53E5000	2860 Slater Road	(See Note Below)	
	Morrisville, NC 27560	(919) 657-8929 (Phone) (919) 657-8998 (Fax)	
Triangle Rent A Car	4817 Hargrove Road Raleigh, NC 27616	(919) 349-3812 (Phone) (919) 268-4199 (Fax)	(800) 643-7368

NOTE: For Enterprise Rent-A-Car on line reservations, pricing, and city locations, click on the following web link
<http://www.enterprise.com/car-rental/deeplinkmap.do?cust=53E5000>

Triangle Rent A Car is currently a competitive and viable contractor with the state, they have re-submitted competitive proposals and are a part of this award through the life of the contract.

Effective immediately, the state is advised that Enterprise Rent- A- Car and National Card Rental have, for business purposes, merged. National Car Rental acknowledges and accepts the same rates quoted by Enterprise Rent A Car. All other conditions of the term contract with Enterprise Rent A Car also pertain to national Car Rental. National Car Rental's website is <https://www.nationalcar.com/offer/53E5000>. To obtain the contact information for National Car Rental please use the website or contact Enterprise Rent- A- Car.

5. Insurance

The rental firm's liability insurance is primary. The State of North Carolina is a self-insurer and therefore the rental firm may not charge any fees or surcharges for “collision waiver” or similar items to State employees utilizing the contract. The State's insurance plan will respond for physical damage to the rental car for which authorized employees are liable.

Collision Damage Waiver (CDW)-The State of North Carolina is self insured and is responsible for the first \$5,000.00 of vehicle loss or damage. The rental agency is responsible for loss or damage exceeding \$5,000.00. The CDW is included in the rates as stated above.

Liability Insurance-The State self insures it's automobile liability coverage. The rental car agency liability insurance shall

Term Contract No. 975A

be primary. Such limits of liability shall meet or exceed the statutory limits as required by the state having jurisdiction. The State's liability shall be considered excess coverage.

Loss of Use- The rental car company shall limit its "loss of Use", based on the appropriate vehicle rate, to a maximum of \$750,000.00.

Diminished value- The rental car company shall wave diminished value and administrative fees on all state business and rental claims.

6. Addendums